

ANNUAL REPORT FY2022



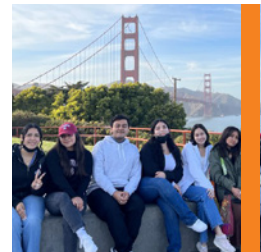


OUR VISION — EVERY CHILD SHALL HAVE ACCESS TO HIGHER EDUCATION, NOT LIMITED BY CULTURE OR STATUS, RESULTING IN A THRIVING COMMUNITY AND A BETTER WORLD.





MISSION: *Our mission is to break the cycle of poverty by preparing underserved students to be the first in their families to go to college through after school programs that begin in the third grade.*



BLCI

Barrio Logan College Institute (BLCI) has served San Diego County for over twenty-six years with after-school and college preparation services. BLCI ensures that low-income students receive the additional academic tutoring and support needed to apply for college, starting in third grade. By the time students are in high school, services are increased to include career counseling, college tours, SAT and ACT preparation, financial aid guidance, scholarship support, and college readiness training.

Programs focus on academic support, building skills such as leadership and community involvement and college knowledge with an “I’m going to college” culture. This is especially important as the students served are first generation college attendees. BLCI’s high school graduates enroll in higher education institutions across the nation, from California State Universities to Yale University. Putting these youth on a pathway to college success is not only good for them, but also for the long-term success and growth of our community moving forward.

MESSAGE FROM THE CEO & BOARD CHAIR

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We've had a year of firsts. We sent our first graduating class to college from our Chula Vista program. For the first time, our El Cajon students are served in multiple classrooms thanks to expansion efforts in partnership with EJE Academies. During the college application season, in addition to helping our students, BLCI staff guided a parent through her college application. A first for all of us and we're proud of being a part of her acceptance to San Diego State University.



What was not a first is that 100% of our graduating high school seniors will attend college. Our College Success Program continues its incredible track record.

As we start a new year, we set our vision towards the future and meeting the needs of families in San Diego County and beyond. BLCI's Board of Directors and staff engaged in meaningful conversations about the future of our organization resulting in the development of a new strategic plan focused on achieving our most ambitious vision to date.

The first pillar, Financial Sustainability, honors the generosity of our supporters. Our success relies on passionate individuals, philanthropic corporations, and generous foundations who invest in our children's future. We will continue to cherish these special relationships and seek new opportunities. The second pillar, Smart Growth, builds on our experience and creates a plan to expand our sites for our students and families to thrive. As part of the third pillar, Continuous Excellence, we look inward to increase professional development for the team and strengthen our infrastructure. The final pillar, Program Excellence, captures our program's strengths to maximize impact on students' college experience and career.

We're grateful for the passion and investment from our community, our supporters, our team and our leadership that made this past year such a success.

Sincerely,

Sara Boquin
Chief Executive Officer

Keegan McNamara
Board Chair, BLCI

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HOW TO HELP

HERE'S HOW YOU CAN HELP CHANGE A LIFE WITH EDUCATION:

- Make a financial or in-kind contribution
 - Increase your impact by becoming a monthly donor
 - Volunteer!
 - Ensure future generations have access to education by establishing a scholarship fund with a Planned Gift
 - Sponsor or attend our special events
- Recommend BLCI for a grant or corporate donation
 - Follow and share BLCI's impact on social media
 - Have other ideas or would like to learn more? Join us for a tour Every dollar supports our efforts to ensure equal access to education – thank you!

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DEVELOPMENT@BLCI.ORG

Learn more at
WWW.BLCI.ORG



“It’s fun because we do fun activities. I want to be a lawyer some day and being in BLCI will help me along the way. I am glad I got accepted and I think it’s a big part of my future.”

— LYNETTE, FOURTH GRADE



OUR PROGRAMS

THE ESP

The Elementary School Program (ESP) serves students in Third through Fifth grade, ages 8–12. Each grade has a capacity of 20 students. Families who are interested in the program apply during our recruitment window from May through June, where they are required to fill out an application, submit grades, ELPAC score, a teacher recommendation, and take part in an interview. We provide tutoring, workshops, field trips, and parent support services for our families. These services are provided throughout the academic year as well as the summer if needed.

For tutoring and workshop, each grade level is assigned a day from Monday through Wednesday where they are required to come in to receive those services. If the student needs additional help or needs a place to do homework, Thursdays are open for students from all grade levels to come in and do their homework or practice a topic they are struggling at school. Workshops revolve around the academic support, behavioral development, and college knowledge. For ESP our workshops revolve highly around the academic support, since elementary school is the foundation for middle and high school math and English.



THE MSP

The Middle School Program (MSP) serves students, Sixth through Eighth grade, ages 11–14. Each grade has a capacity of 20 students. The MSP offers weekly workshops related to academic support, building skills and college knowledge, with an emphasis placed on building skills. The workshops range anywhere from career presentations, self-identification, emotional wellbeing, reading comprehension activities, time management, financial literacy and more. Additionally, students are able to take advantage of our tutoring program Monday through Friday from 4 p.m. to 7 p.m. Our volunteer tutors are made up of college students, community members, and retired educators. Lastly, students are able to attend a variety of field trip opportunities that include college campus visits and recreational field trips.

The MSP is critical to the development of these students, as it provides a positive, culturally relevant space for students to receive academic support and develop emotional intelligence. Students attend workshops led by Spanish and Arabic speaking staff, and are empowered to speak freely in a safe space. Through academic and behavioral support, the MSP equips young students with the tools needed to maneuver the complex middle school years and have a solid foundation to continue growing from.



“My grades, based on last year, are way better. I was struggling in my classes and I am doing so much better in them now.”

— SOFIA, SEVENTH GRADE

THE HSP



The High School Program (HSP) serves students in Ninth through 11th grade, ages 13–17. Each grade has a capacity of 20 students. Students work through their grade-specific benchmarks that cover academic support, building skills and college knowledge. Students receive tutoring support, college prep guidance, scholarship opportunities, local college and career events, job shadowing events, financial aid workshops and more.

There is a heavy emphasis placed on college knowledge in our HSP and workshop topics typically involve knowing and understanding A-G requirements, understanding the importance of extracurricular and leadership activities, financial aid, exploring possible careers and college majors, exploring different colleges and universities in and out of San Diego. In addition to workshops and tutoring, high school students in our program also participate in field trips to universities and other destinations that provide academic, cultural, and/or personal enrichment.

COLLEGE SUCCESS PROGRAM



The College Success Program (CSP) works primarily with students in the 12th grade, as they begin their participation in the CSP upon return from Spring Break in 11th grade.

The primary focus of CSP is to provide support and guidance to students so they can successfully complete and submit their college, financial aid and scholarship applications. Staff and volunteers provide students with feedback on their personal statements, Personal Insight Questions (PIQ's) and also general information about the college admissions process. Students receive this support via weekly workshops provided by staff, guest presenters from various community organizations and local colleges and universities. In addition to the application assistance, students also receive information and strategies on successfully transitioning from high school to college.

Students also have the opportunity to participate in special events such as a College Readiness Bootcamp, Career Fair, Holiday Market hosted by Petco, College Decision Day, an interview workshop facilitated by Stanford University Alumni and a program graduation. Due to generous donations, graduating students also were a part of the Warm Dorm experience in which they received items needed for their residence hall, such as comforters, backpacks, shower supplies, etc. to ease the financial stress of purchasing them when they started college. Students also received an HP laptop.

Students have access to program services as needed in person as well as virtually and if a resource is not available at BLCI, staff work with students and their families to locate that particular resource.

“BLCI Chula Vista helps us by giving us certain opportunities — it gave us as a family more connection to the community. It has also brought my sister and I together more.”

— ALAN, ELEVENTH GRADE

ALUMNI PROGRAM

BLCI staff are available to assist program alumni, whether they are current college students or recent graduates in a variety of ways. BLCI understands the transition from our high school to college can be tough for many so BLCI staff are available to assist students with reminders and assistance in completing requirements for their renewable scholarships and assistance completing their financial aid application as needed. Program staff also maintain connection with Alumni via social media by sharing scholarship, internship and job opportunities. Staff are also able to set up personal meetings as requested by Alumni to provide information and guidance with any challenges they may be facing.



PARENT PROGRAM

The Parent Program is designed to create an environment at home that is conducive to their children enrolling and succeeding in college. We offer parent workshops to help in understanding application requirements, financial literacy, sewing classes, how to communicate with your child, mental health and more. We also encourage our families to volunteer in our annual Career Fair, School Choice, and Program Showcase as a way to motivate families and encourage them to pursue their own education. Our primary focus is to bring resources and share knowledge on how to better support families and our communities. Parents have access to our SDSU Social Work interns, virtual weekly workshops, in person meetings with our specialist, and we help them connect with our partners for additional resources. Parents are required to invest 30 hours a year in BLCI by volunteering, participating in workshops, or going back to school themselves.





FY2022 FINANCIALS

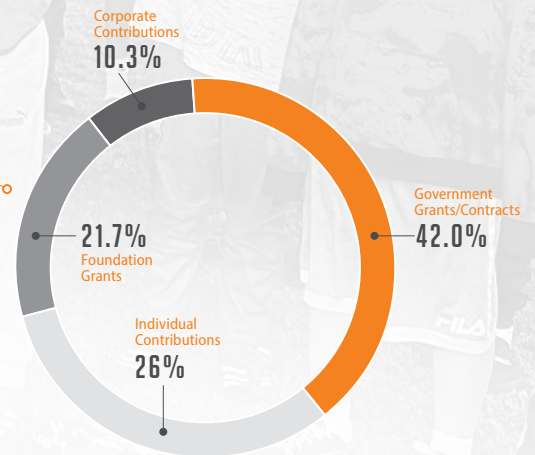
REVENUE

Government Grants & Contracts	\$1,377,800
Foundation Grants	\$711,499
Individual Contributions	\$853,843
Corporate Contributions	\$339,246
Interest	\$3,447
Total Revenue	\$3,278,941
Total Expenses	\$2,704,456
Other Expenses	\$108,836
Net Other Revenue	\$260,330
Total Net Revenue	\$725,979

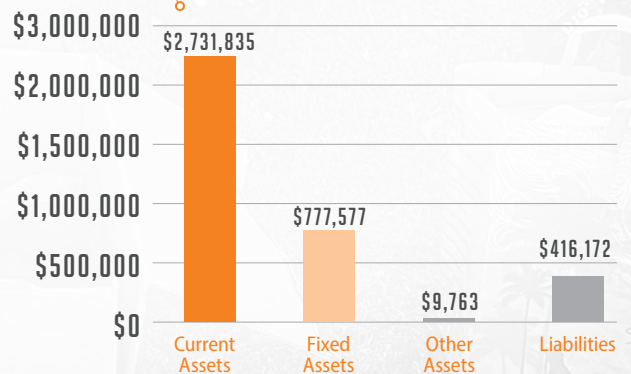
ASSETS

Current Assets	\$2,731,835
Fixed Assets	\$777,577
Other Assets	\$269,886
Liabilities	\$416,172
Net Assets	\$3,103,003

REVENUE



NET ASSETS



THANK YOU TO OUR DONORS

\$100,000 +

K. Andrew Achterkirchen
Anonymous
Conrad Prebys Foundation
Gregory Stone

\$25,000 – \$99,000

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Chula Vista Charitable Foundation
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Pedro & Susy Villegas
Dave & Ann Welborn

\$10,000 – \$24,999

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Jolyn Parker
Dan & Char Partelow
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Monica Silva
Tim Skorheim
South Bay Community Services
Nancy Spector
Julia & Robert Stansell
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Thomas and Jane Sudberry
Mary Walther
Susan Wille
Tony and Elizabeth Yaksh

\$1 – \$499

Too many to list!

Thank you for your generous support.

“BLCI keeps me motivated to keep getting good grades in school. If I don't have good grades, it would mean leaving the program. I want to stay in the program because of the help it provides us in order to get into college.”

— YARETZI, FIFTH GRADE



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